

MATTIA FRACCHIA

✉: mattia.fracchia@ie.edu ♦ ☎: +34 627343385 ♦ 🌐: www.mattiafracchia.com

CURRENT POSITION AND AFFILIATIONS

Assistant Professor of Economics, IE University	2024 – present
External Member, NOVAFRICA	2024 – present
Invited Researcher, J-PAL	2024 – present

RESEARCH INTERESTS

Development Economics, Personnel Economics, and Health Economics

EDUCATION

PhD in Economics and Finance, Nova School of Business and Economics	2024
Visiting graduate student, IIES Stockholm University	2020
MSc in Economic Analysis, Barcelona School of Economics	2013
BSc in Economics, Bocconi University	2011
Visiting student, Insper São Paulo	2010

PUBLICATIONS AND ACCEPTED PAPERS

- “Motivating Community Health Workers”, with Teresa Molina-Millán, Andrej Smirnov, and Pedro Vicente – **Handbook on Behavioural Field Experiments in the Social Sciences**, (Forthcoming)
- “Motivating Volunteer Health Workers in an African Capital City”, with Teresa Molina-Millán and Pedro C. Vicente – **Journal of Development Economics**, (2023) 163, 103096
- “Let’s Call! Using the Phone to Increase Vaccine Acceptance”, with Alex Armand and Pedro C. Vicente – **Health Economics**, (2023)
- “COVID-19 Vaccine Acceptance and Hesitancy in Low and Middle Income Countries”, with J.S. Solís, S.S. Warren, N. Meriggi, A. Scacco, et al. – **Nature Medicine**, n.27 (2021), pp. 1385–1394

WORKING PAPERS

- “For Honor or for Profit? An Experiment on Recruiting Traditional Health Practitioners for Formal Healthcare in Guinea-Bissau”, with Brais Álvarez-Pereira, Teresa Molina-Millán, and Pedro C. Vicente
- “Does Performance Evidence Motivate? A Field Experiment in Guinea-Bissau’s Health Sector”
Winner of the Weiss Family Distinguished Paper at NEUDC 2023, Harvard Kennedy School
- “Direct and Indirect Communication Strategies to Deliver Market Information”, with Brais Álvarez-Pereira, Aliu Bá, Nério Cá, Aída Embaló, Matilde Grácio, Adewusi Mendonça, Giulio Schinaia, and Dayvikson Tavares

SELECTED RESEARCH IN PROGRESS

- “Countering Islamic Radicalization in Northern Mozambique: Teenagers” (with Flávio Cunha, Pedro C. Vicente, and Inês Vilela) - Fieldwork completed
- “Integrating Traditional Healers in the Formal Health System” (with Brais Álvarez-Pereira, Teresa Molina-Millán, and Pedro C. Vicente) - In the field
- “On the Collaboration Between Traditional Health Practitioners and the Formal Health System” (with Teresa Molina-Millán, and Pedro C. Vicente) - Funding secured

“Digital Credit and Financial Behavior” (with Vitor Cavalcante and Francesco Loiacono) - Funding secured

“Artificial Intelligence and Financial Inclusion” (with Vitor Cavalcante and Francesco Loiacono) - Applying for funding

“Technological Innovation for Advancing Community-Based Healthcare” (with Teresa Molina-Millán) - Applying for funding

TEACHING

IE University - Lecturer

Development and Growth Economics, Undergraduate 2025 – present

Introduction to Economics, Graduate 2025 – present

Nova SBE - Teaching Assistant

Behavioral Economics and Finance, Graduate 2016

Development Economics, Graduate 2016

Poverty: Concepts and Challenges, Graduate 2016

Microeconomics, Undergraduate 2015 – 2016

GRANTS

The Weiss Fund – \$99,014 (PI) 2025

International Growth Centre – £34,489 (PI) 2025

Ministerio de Ciencia, Innovación y Universidades – €73,500 (Co-PI) 2025

Fundação para a Ciência e a Tecnologia – €59,998 (Co-PI) 2025

International Growth Centre – £19,999 (Co-PI) 2025

UNDP – \$125,000 (Co-PI) 2022

Partnership for Economic Policy – \$150,000 (Co-PI) 2022

Nova SBE – €15,000 (PI) 2021

International Growth Centre – £19,999 (Co-PI) 2020

Calouste Gulbenkian Foundation – €8,000 (Co-PI) 2017

USAID – \$30,000 (Co-PI) 2017

SEMINARS AND CONFERENCE PRESENTATIONS (INCLUDING FORTHCOMING)

2025 German Institute for Global and Area Studies; Universidad Autonoma de Madrid.

2024 SAE 2024; Universidad de Montevideo; Universidad Nacional de La Plata; LACEA-LAMES; Wageningen University; II Spanish Workshop in Development Economics; NOVAFRICA Conference; CSAE; HKUST; University of Glasgow; Navarra Center for International Development; Imperial College Business School; University of Leicester School of Business; IE University.

2023 University of Alicante; NEUDC 2023 (Harvard); World Bank DIME-KDI School Conference; University of St.Gallen; OXDEV (Oxford); AFE (Chicago); SITES (Naples); UNU-EGOV (Guimarães); RES Ph.D. Conference (Glasgow); Transatlantic Doctoral Conference (LBS); BROTERIA Seminar Series (Lisbon).

2019–2022 2022 Yale-RISE Conference; 2022 NOVAFRICA Conference; Lisbon Micro Group; IGC Mozambique Policy Workshop; SMYE (Bologna); University of The Gambia 1st International Conference; IIES Development Tea; Stockholm University Microwave; DENEB Ph.D. Workshop (Berlin); Lisbon Micro Group.

SCHOLARSHIPS/AWARDS

IE Prize for Teaching Excellence 2025

Best PhD Dissertation Award for Economics and Finance, Amélia de Mello Foundation 2024

Weiss Family Distinguished Paper at NEUDC 2023, Harvard Kennedy School 2023

Fundação para a Ciência e a Tecnologia (FCT) – PhD Scholarship 2018 – 2023

Fundação para a Ciência e a Tecnologia (FCT) – Research Scholarship 2015

ACADEMIC SERVICE

Seminar/conference organizer: BELAB – NOVAFRICA Conference (2023, Bissau), NOVAFRICA PhD Workshop (2022, Lisbon), NOVAFRICA PhD Workshop (2019, Lisbon)

Journal referee: Journal of Development Economics, World Development, Journal of Development Studies, Frontiers in Behavioral Economics, The Journal of Modern African Studies

Grants referee: PSL's Young Researchers Starting Grant (France)

Institutional: President of the Board of NOVAFRICA Mozambique, Vice-President of the Board of NOVAFRICA Guinea-Bissau

OTHER PROFESSIONAL EXPERIENCE

The World Bank Group , Consultant	2022 – 2023
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Heartland Alliance , Programme Monitoring Consultant	2020
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USAID , M&E Training Specialist	2017
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PERSONAL

Languages: Italian (*native*), English (*fluent*), Portuguese (*fluent*), Spanish (*intermediate*)