

# MATTIA FRACCHIA

✉: mattia.fracchia@ie.edu ◊ ☎: +34 627343385 ◊ 🌐: www.mattiafracchia.com

## CURRENT POSITION AND AFFILIATIONS

---

Assistant Professor, IE University and IE Business School	2024 – present
External Member, NOVAFRICA	2024 – present
Invited Researcher, J-PAL	2024 – present

## RESEARCH INTERESTS

---

Development, Behavioural, Organisational, Health Economics

## EDUCATION

---

PhD in Economics and Finance, Nova School of Business and Economics	2024
Visiting graduate student, IIES Stockholm University	2020
MSc in Economic Analysis, Barcelona School of Economics	2013
BSc in Economics, Bocconi University	2011
Visiting student, Insper São Paulo	2010

## PUBLICATIONS AND ACCEPTED PAPERS

---

“Motivating Volunteer Health Workers in an African Capital City”, with Teresa Molina-Millán and Pedro C. Vicente – **Journal of Development Economics**, (2023) 163, 103096

“Let’s Call! Using the Phone to Increase Vaccine Acceptance”, with Alex Armand and Pedro C. Vicente – **Health Economics**, (2023)

“COVID-19 Vaccine Acceptance and Hesitancy in Low and Middle Income Countries”, with J.S. Solís, S.S. Warren, N. Meriggi, A. Scacco, et al. – **Nature Medicine**, n.27 (2021), pp. 1385–1394

## WORKING PAPERS

---

“Does Performance Evidence Motivate? A Field Experiment in Guinea-Bissau’s Health Sector”  
*Winner of the Weiss Family Distinguished Paper at NEUDC 2023, Harvard Kennedy School*

“Evaluating the Impact of a Support Helpline for Cashew Producers in Guinea-Bissau”, with Brais Álvarez-Pereira, Aliu Bá, Nério Cá, Aída Embaló, Matilde Grácio, Adewusi Mendonça, Giulio Schinaia, and Dayvikson Tavares – *New draft coming soon*

“For Honor or for Profit? An Experiment on Recruiting Traditional Health Practitioners for Formal Healthcare in Guinea-Bissau”, with Brais Álvarez-Pereira, Teresa Molina-Millán, and Pedro C. Vicente – *New draft coming soon*

## SELECTED RESEARCH IN PROGRESS

---

“Integrating Traditional Healers in the Formal Health System”, with Brais Álvarez-Pereira, Teresa Molina-Millán, and Pedro C. Vicente – *Data collection ongoing*

“Improving Maternal and Child Health Remotely”, with Abu Siddique – *Piloting*

“Digital Credit and Financial Behavior”, with Francesco Loiacono – *Funding secured*

## TEACHING

---

<b>IE University</b> - Lecturer	
Development and Growth Economics, Undergraduate	2025 -
<b>Nova SBE</b> - Teaching Assistant	
Behavioral Economics and Finance, Graduate	2016
Development Economics, Graduate	2016
Poverty: Concepts and Challenges, Graduate	2016
Microeconomics, Undergraduate	2015 - 2016

## GRANTS

---

<b>IGC</b> – £35,000 (PI)	2025
<b>UNDP</b> – \$125,000 (Co-PI)	2022
<b>Partnership for Economic Policy</b> – \$150,000 (Co-PI)	2022
<b>Nova SBE</b> – €15,000 (PI)	2021
<b>International Growth Centre</b> – £20,000 (Co-PI)	2020
<b>Calouste Gulbenkian Foundation</b> – €8,000 (Co-PI)	2017
<b>USAID</b> – \$30,000 (Co-PI)	2017

## SEMINARS AND CONFERENCE PRESENTATIONS (INCLUDING FORTHCOMING)

---

**2024** SAEe 2024; Universidad de Montevideo; Universidad Nacional de La Plata; LACEA-LAMES; Wageningen University; II Spanish Workshop in Development Economics; NOVAFRICA Conference; CSAE; HKUST; University of Glasgow; Navarra Center for International Development; Imperial College Business School; University of Leicester School of Business; IE University.

**2023** University of Alicante; NEUDC 2023 (Harvard); World Bank DIME-KDI School Conference; University of St.Gallen; OXDEV (Oxford); AFE (Chicago); SITES (Naples); UNU-EGOV (Guimarães); RES Ph.D. Conference (Glasgow); Transatlantic Doctoral Conference (LBS); BROTERIA Seminar Series (Lisbon).

**2019–2022** 2022 Yale-RISE Conference; 2022 NOVAFRICA Conference; Lisbon Micro Group; IGC Mozambique Policy Workshop; SMYE (Bologna); University of The Gambia 1st International Conference; IIES Development Tea; Stockholm University Microwave; DENeB Ph.D. Workshop (Berlin); Lisbon Micro Group.

## SCHOLARSHIPS/AWARDS

---

Weiss Family Distinguished Paper at NEUDC 2023, Harvard Kennedy School	2023
Portuguese National Science Foundation (FCT) – PhD Scholarship	2018–2023
Portuguese National Science Foundation (FCT) – Research Scholarship	2015

## ACADEMIC SERVICE

---

**Seminar/conference organizer:** BELAB – NOVAFRICA Conference (2023, Bissau), NOVAFRICA PhD Workshop on Experimental Development Economics (2022, Lisbon), NOVAFRICA PhD Workshop on Political Economy and Development (2019, Lisbon)

**Journal referee:** Journal of Development Economics, Frontiers in Behavioral Economics

**Grants referee:** PSL's Young Researchers Starting Grant (France)

**Institutional:** President of NOVAFRICA Mozambique and Vice-President of NOVAFRICA Guinea-Bissau

## PERSONAL

---

**Languages:** Italian (*native*), English (*fluent*), Portuguese (*fluent*), Spanish (*fluent*)