

# MATTIA FRACCHIA

✉: mattia.fracchia@ie.edu ◊ ☎: +34 627343385 ◊ 🌐: www.mattiafracchia.com

## CURRENT POSITION AND AFFILIATIONS

---

Assistant Professor, IE University Sep 2024 –  
External Member, NOVAFRICA 2024 –

## RESEARCH INTERESTS

---

Development, Behavioural, Organisational, Health Economics

## EDUCATION

---

PhD in Economics and Finance, Nova School of Business and Economics 2024  
Visiting graduate student, IIES Stockholm University 2020  
MSc in Economic Analysis, Barcelona School of Economics 2013  
BSc in Economics, Bocconi University 2011  
Visiting student, Insper São Paulo 2010

## PUBLICATIONS AND ACCEPTED PAPERS

---

“Motivating Volunteer Health Workers in an African Capital City”, with Teresa Molina-Millán and Pedro C. Vicente – **Journal of Development Economics**, (2023) 163, 103096  
“Let’s Call! Using the Phone to Increase Vaccine Acceptance”, with Alex Armand and Pedro C. Vicente – **Health Economics**, (2023)  
“COVID-19 Vaccine Acceptance and Hesitancy in Low and Middle Income Countries”, with J.S. Solís, S.S. Warren, N. Meriggi, A. Scacco, et al. – **Nature Medicine**, n.27 (2021), pp. 1385–1394

## WORKING PAPERS

---

“Does Performance Evidence Motivate? A Field Experiment in Guinea-Bissau’s Health Sector” – JMP  
*Winner of the Weiss Family Distinguished Paper at NEUDC 2023, Harvard University*  
“Evaluating an Interactive Market Information System for Cashew Producers in Guinea-Bissau”, with Brais Álvarez-Pereira, Aliu Bá, Nério Cá, Aída Embaló, Matilde Grácio, Adewusi Mendonça, Giulio Schinaia, and Dayvikson Tavares – *Draft coming soon*

## SELECTED RESEARCH IN PROGRESS

---

“Selecting Traditional Healers for Formal Health Care: Experimental Evidence from Guinea-Bissau”, with Brais Álvarez-Pereira, Teresa Molina-Millán, and Pedro C. Vicente – *Data collection complete*  
“Integrating Traditional Healers in the Formal Health System”, with Brais Álvarez-Pereira, Teresa Molina-Millán, and Pedro C. Vicente – *Data collection ongoing*  
“Improving Maternal and Child Health Remotely”, with Abu Siddique – *Pilot ongoing*

## TEACHING

---

### IE University

Development and Growth Economics, Undergraduate 2025 -

### Nova SBE

Behavioral Economics and Finance, Graduate 2016

Development Economics, Graduate 2016

Poverty: Concepts and Challenges, Graduate 2016

Microeconomics, Undergraduate 2015 - 2016

## GRANTS

---

**UNDP** – \$125,000 (Co-PI) 2022

**Partnership for Economic Policy** – \$150,000 (Co-PI) 2022

**SurveyCTO** – \$1,000 & 1-year subscription (PI) 2021

**Nova SBE** – €15,000 (PI) 2021

**International Growth Centre** – £5,000 (Co-PI) 2020

**International Growth Centre** – £15,000 (Co-PI) 2020

**Calouste Gulbenkian Foundation** – €8,000 (Co-PI) 2017

**USAID** – \$30,000 (Co-PI) 2017

## SEMINARS AND CONFERENCE PRESENTATIONS (INCLUDING FORTHCOMING)

---

**2024** Spanish Economic Association Symposium; LACEA-LAMES; Wageningen University; II Spanish Workshop in Development Economics; NOVAFRICA Conference; CSAE; Hong Kong University of Science and Technology; University of Glasgow; Navarra Center for International Development; Imperial College Business School; University of Leicester School of Business; IE University.

**2023** University of Alicante; NEUDC 2023 (Harvard); World Bank DIME-KDI School Conference; University of St.Gallen; OXDEV (Oxford); AFE (Chicago); SITES (Naples); UNU-EGOV (Guimarães); RES Ph.D. Conference (Glasgow); Transatlantic Doctoral Conference (LBS); BROTERIA Seminar Series (Lisbon).

**2019–2022** Yale-RISE Conference (Kingston); NOVAFRICA Conference; Lisbon Micro Group; IGC Mozambique Policy Workshop; SMYE (Bologna); University of The Gambia 1st International Conference; IIES Development Tea; Stockholm University Microwave; DENEb Ph.D. Workshop (Berlin); Lisbon Micro Group.

## SCHOLARSHIPS/AWARDS

---

Weiss Family Distinguished Paper at NEUDC 2023, Harvard University 2023

Portuguese National Science Foundation (FCT) – PhD Scholarship 2018–2023

Portuguese National Science Foundation (FCT) – Research Scholarship 2015

## ACADEMIC SERVICE

---

**Seminar/conference organizer:** BELAB – NOVAFRICA Conference (2023, Bissau – Guinea-Bissau), NOVAFRICA PhD Workshop on Experimental Development Economics (2022, Lisbon – Portugal), NOVAFRICA PhD Workshop on Political Economy and Development (2019, Lisbon – Portugal)

**Journal referee:** Journal of Development Economics, SAGE Open, International Economics

**Grants referee:** PSL's Young Researchers Starting Grant (France)

## PERSONAL

---

**Languages:** Italian (*native*), English (*fluent*), Portuguese (*fluent*), Spanish (*fluent*)